



Report on Session with Alumni –2021 *on Business Networking* University of Mumbai, Thane Sub Campus

Purpose of Session:

- A virtual session with two BMS-MBA alumni was conducted by the University of Mumbai, Thane sub campus for current students to gain insights on the importance and means of networking in business.

Details of Session:

- Date and Time - 4th September 2021 (Saturday), 4-6 PM
- Mode - Virtual through Google Meet
- Number of Participants - 65 participants

Quick Structure

- Greetings
- Relevancy (A common relevant point)
- What is your intent with the message (Actionable)
- Core message (Research about them inc.)
- Any particular ask
- Conclude and thank them for their time
- Always hyperlink your professional socials

Participant thumbnails: Harshal Pathak, Sujit, Ashmita Dhar, Shraddha Heb..., Shrey Prakash, Vaibhav Kadam, Mayur Rathod, 52 others, You.

Introduction:

- The event was inaugurated by the organizing team welcoming the Director, faculty members, resource persons and all participants.
- Director Prof. (Dr.) Suchitra Naik started off by inviting the guest speakers and emphasized that it is very important to manage the self before managing others.
- Her wise words set off to a great start the session focused on learning and inspiration led by the two speakers.

Address by 1st Guest Speaker:

- Mr. Pratik Singh was a student of the BMS-MBA 5-year Integrated program and graduated in 2019. He is currently working with Kotak securities as a Partnerships and Investments manager.
- In an interactive session, Mr. Pratik Singh explained the critical role of business networking in today's workplace. He highlighted the importance of having a digital presence through platforms like LinkedIn.

Address by 2nd Guest Speaker:

- Mr. Harshal Pathak graduated from the BMS-MBA program in 2021. He is currently working with Specter as an Investment Analyst.
- Mr. Harshal Pathak suggested that networking is not just about making connections at the workplace, but starts during one's education, by developing strong relationships with one's peers, seniors and faculty. He also emphasized on adding value to your co-workers and collaborators.

Conclusion:

- Speakers addressed several questions from the participants towards the end of the session, guiding them on the path ahead.
- The session concluded with the organizing team expressing their gratitude to the speakers for sparing their time to share their experiences and advice. The team also thanked the Director and all faculty for encouraging the students with their presence as well as the student attendees for their enthusiastic participation.
- Faculty coordinator Dr. Kanika Khurana also thanked all participants and congratulated the organizing team on a successful event.

Event Organizing Team

Faculty coordinator: Dr. Kanika Khurana

Student Organizers: Shraddha Hebballi, Shrey Prakash, Shruti Thakur,

Ashmita Dhar, Mayur Rathod, Sujit Yadav, Devansh Shukla