

Certificate Course in International Trade (Africa)

Eligibility for admission:

Graduate in any faculty.

Procedure for Admission:

- a. All students seeking admission to this course shall submit an application in the prescribed form.
- b. Admission will be confirmed only after an interview. If selected, candidate should submit required documents along with the prescribed fees.
- c. Minimum attendance for a candidate is 60% to be eligible to appear for the Final test.
- d. Final examination for 2 Papers (Part I to Part IX and Part I to Part VIII), carry 100 marks each (Total 200). Internal Evaluation of 100 marks in each paper (Total – 200)
- e. Passing Marks: Minimum passing marks is 50% in the final exam.

Documents Required for Admission:

Graduate Degree Certificate and Mark sheet

Duration of the Course:

The course is of six month duration. Session of 4 hours per week during 6 months.

Break up of sessions: 48 sessions of instructions, 24 sessions Internship.

Courses:

Scheme of papers:	No. of sessions
PAPER I	
Part 1- Introduction to International Trade	2
Part 2- Africa - continental profile	4
Part 3 - India -Foreign Trade policy (Africa Focus)	4
Part 4- Financial elements encompassing international trade	3
Part 5- Banking norms for International trade	3
Part 6-Credit Insurance for overseas suppliers	3
Part 7- Intellectual Property Rights	3
Part 8- Regulatory process	2
Part 9-Workshop	12
PAPER II	
Part 1- Import norms - Country wise (Africa)	3
Part 2 - Indian Foreign Trade regulations	2
Part 3 - Quality Assurance	3
Part 4 - Logistics	3
Part 5 - Cost & Pricing	4
Part 6 - Marketing	5
Part 7 - Behavioral Science	4
Part 8 – Workshop	12